

# WHO WE ARE



### 50 Professionals

Top talent in the valuation and advisory industry.



### Headquartered in Chicago

With offices in Dallas, Miami, New York, Tampa, San Diego, San Francisco, Mexico City (*México*), São Paulo (*Brazil*), San José (*Costa Rica*).



# Providing Valuation, Consulting, and Outsource Solutions

For institutional clients with large commercial real estate assets and portfolios throughout the United States and Latin America.



# **OUR ADVANTAGES**













# **OUR CLIENTS**



















































# **OUR SERVICES**



Appraisal and Appraisal Review



Debt Mark-to-Market



Daily Pricing
NAV Calculation
Share Value Estimate



Valuation of Options
JV Interests



Compliance Review and Audit Assistance



Process Implementation for Internal Valuations and Asset Management



**Managed Services** 



**Litigation Support** 



# **LEADERSHIP**



**Jay Marling** 

MAI, CRE, FRICS

### CEO Managing Principal

25+ Years of Commercial Real Estate Experience

MBA in Finance and Economics from University of Chicago

Past Chair of the NCREIF Valuation Committee



**Keith Darin** 

MAI, CRE

Principal

20+ Years of Commercial Real Estate Experience

Oversees US Valuation Operations



**Selina McUmber** 

MAI, MRICS

**Principal** 

15+ Years of Commercial Real Estate Experience

MBA from Kellogg School of Management

Oversees Integration and Process Improvement



**Douglas Ticus** 

MAI, MRICS

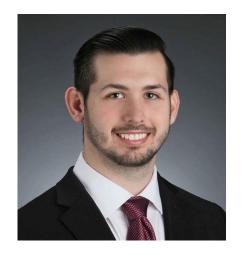
**Principal** 

15+ years of Commercial Real Estate Experience

Oversees Service Expansion and Business Development



# **LEADERSHIP**



MAI
Principal

10+ years of Commercial Real Estate Experience

Oversees Large Portfolio Valuations and Single Family Valuations



Steve Henderson

MAI, MRICS

Principal

15+ years of Commercial Real Estate Experience

Oversees Expansion of Appraisal Services for Financing



Taylor Green

MAI

Principal

8+ Years of Commercial Real Estate Experience

Oversees Valuation Standards for New CRE Products



Shaun Oxtal

MAI, MRICS

Principal

13+ years of Commercial Real Estate Experience

Oversees Institutional Valuations in the Northeast US



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